

Hearty Helpings, Inc.
FINANCIAL STATEMENTS NARRATIVE
For Nine Months Ended December 31, 2023

For your review:

- A high-level summary report that reports on the Statements of Activities and Financial Position for Hearty Helpings Inc ("HHI").

Statement of Activities

REVENUES & OTHER SUPPORT	
Meal Contract Revenue	Nine months of revenue as a sub-contractor to FeedMore WNY, averaging \$625k monthly.
In-Kind Contributions	Donated food of \$53k and equipment of \$5k
Total Revenue	Total cash revenue is \$5.7M.
FOOD COSTS & GROSS PROFIT	
Food costs are 64% of the meal sales revenue.	
EXPENSES	
Salaries & Fringe	Totaling \$1.9M salary and fringe is the second largest expense at 33%.
Professional Fees	Includes startup legal expenses of \$38k and uniform expenses of \$24k.
Transportation	Includes 1x rental fees of \$22.7k (Reefer and stolen rental vehicle), monthly fuel expenses & maintenance average \$8,750.
Information Technology	Monthly software and email average \$3k.
Food Production	Monthly food production equipment maintenance & repair averages \$6,200.
Occupancy	Consists of utilities, services and maintenance & repair of boiler, coolers and freezers.
OPERATING EXPS	\$2.7 million with 22% budget surplus.
OPERATING INCOME & CHANGE IN NET ASSETS	The \$675k deficit is less than the budgeted deficit of \$1.5M.

Statement of Financial Position

FM AGENCY – ASSETS	
Cash	\$243k in available cash.
Accounts Receivable	Two months of billing for FeedMore Meal Program.
Food Inventory	Average monthly inventory is \$148k.
Fixed Assets (net)	\$742k in existing Commissary equipment transferred from the Foundation, acquisition of new \$80k Grote slicer and \$653k investment in new vehicles.
TOTAL LIABILITIES & NET ASSETS	
Liabilities of \$1.4M plus change in net assets for a total of \$3.2M.	