

**Hearty Helpings, Inc.**  
**FINANCIAL STATEMENTS NARRATIVE**  
**For Seven Months Ended October 31, 2023**

***For your review:***

- A high-level summary report that reports on the Statements of Activities and Financial Position for Hearty Helpings Inc ("HHI").

**Statement of Activities**

<b>REVENUES &amp; OTHER SUPPORT</b>	
<b>Meal Contract Revenue</b>	Seven months of revenue as a sub-contractor to FeedMore WNY, averaging \$628k monthly.
<b>In-Kind Contributions</b>	Donated food of \$53k.
<b>Total Revenue</b>	Total cash revenue is \$4.4M.
<b>FOOD COSTS &amp; GROSS PROFIT</b>	
Food costs are 64% of the meal sales revenue.	
<b>EXPENSES</b>	
<b>Salaries &amp; Fringe</b>	Totaling \$1.3M salary and fringe is the second largest expense.
<b>Professional Fees</b>	Includes startup legal expenses of \$38k and uniform expenses of \$24k.
<b>Transportation</b>	Includes 1x rental fees of \$22.7k (Reefer and stolen rental vehicle), monthly fuel expenses & maintenance average \$8,750.
<b>Information Technology</b>	Monthly software and email average \$3k.
<b>Food Production</b>	Monthly food production equipment maintenance & repair averages \$6,200.
<b>Occupancy</b>	Consists of utilities, services and maintenance & repair of boiler, coolers and freezers.
<b>OPERATING EXPS</b>	\$2 million for the seven months ended 10/31/2023.
<b>OPERATING INCOME &amp; CHANGE IN NET ASSETS</b>	The \$441k deficit is less than the budgeted deficit of \$1.1M.

## **Statement of Financial Position**

<b>FM AGENCY – ASSETS</b>	
<b>Cash</b>	\$45k in available cash.
<b>Accounts Receivable</b>	Three months of billing, FeedMore August - October
<b>Food Inventory</b>	Average monthly inventory is \$156k.
<b>Fixed Assets (net)</b>	\$742k in existing Commissary equipment transferred from the Foundation, acquisition of new \$80k Grote slicer and \$653k investment in new vehicles.
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	
<b>Liabilities of \$1.4M plus change in net assets for a total of (\$441k) in seven months.</b>	